

# Aaron Lafazan

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## EDUCATION

### CORNELL UNIVERSITY

BACHELOR OF SCIENCE

INDUSTRIAL & LABOR RELATIONS

Expected Spring 2022 | Ithaca, NY  
School of Industrial & Labor Relations

### SYOSSET HIGH SCHOOL

June 2018 | Syosset, NY

Graduated with Highest Honors

(Honors in 5+ Subjects)

National AP Scholar With Distinction

National Merit Commended Scholar

National Honor Society

GPA: 4.1 SAT: 1530 M:790 V:740

## LINKS

LinkedIn:// [in/AaronLafazan](https://in/AaronLafazan)

Facebook:// [AaronLafazan](https://AaronLafazan)

Twitter:// [@laffy135](https://@laffy135)

## ADDT'L. EXPERIENCE

### CONTRIBUTOR - THE HUFFINGTON POST

Researched and wrote 8 articles about effective education reform and spotlights on rising young entrepreneurs.

### VOLUNTEER - BOYS & GIRLS CLUB GREENVALE

Started 12-week program to teach computer science in underprivileged communities. Taught group of 20 students basics of website development, and led weekly group discussions on advanced questions about school and work.

## COURSEWORK

Organizational Behavior

Labor History

Culture, Leadership, & Change

Work, Labor, Capital, & The

Global Economy

Statistics

## SKILLS

### PROGRAMMING

HTML/CSS • Javascript • Python

### TAX PREPARER

PTIN #P02212381

## ENTREPRENURIAL EXPERIENCE

### LIHACKS | Co-FOUNDER AND CEO

October 2016 – May 2017 | Syosset, NY

Created first high-school focused 24-hour hackathon (computer science event) in Long Island. Hosted 2 LIHacks events, with 300+ participants and raised over \$20,000 in sponsorship from companies like Amazon and Yelp.

### WHAT MIDDLE SCHOOL DIDN'T TEACH ME | AUTHOR

September 2014 - December 2015 | Syosset, NY

Published (Next Gen Publishing, 2015) 220-page book as a blueprint for effective middle school education based on 100+ interviews with students, educators, entrepreneurs, and other professionals. Recognized as Amazon best-seller for Education Theory within one week of publication.

### TEDXYOUTH@SYOSSETHS | EXECUTIVE CURATOR

September 2017 – May 2017 | Syosset, NY

Led team of 15 students to obtain official TEDxYouth license from the TED organization, curate speakers, and raise sponsor funds. Attendance of 100 students.

### HOME KITE MORTGAGE | CEO & EXECUTIVE CONSULTANT

July 2018 – Present | Syosset, NY

Consultant for first time home and investment property buyers. Directed team of 6 part-time Loan Officers and Marketers. Consulted on \$3,000,000 worth of mortgage origination. Licensed Mortgage Loan Originator (MLO) in the state of Florida. NMLS ID: 1732672.

### XRCYCLE, INC. | MARKETING INTERN

October 2016 – June 2018 | Syosset, NY

Developed and implemented digital strategy for a local cycling studio. Created new website with online booking functionality, ran social media marketing campaigns, and established partnerships with local organizations. Yielded \$6000 increase in sales and 350% increase in engagement.

### SAPPHIRE DEVELOPMENT | FOUNDER & CEO

February 2018 – Present | Syosset, NY

Launched digital marketing and internet security firm for Long Island-based clients. Led team of 6 student programmers and designers. Collaborated with political campaigns, stealth start-ups, and high net-worth individuals.

## LEADERSHIP EXPERIENCE

### CLASH OF THE CLASSES | PRESIDENT

September 2016 – June 2018 | Syosset, NY

Directed team of 10 students and 8 teachers to start new Syosset High School 4 week spirit competition for 300+ student participants.

### SYOSSET STUDENT GOVERNMENT | CLASS PRESIDENT

September 2016 - June 2018 | Syosset, NY

Planned class trips to upstate NY and Pennsylvania (400+ attendees), raised \$3000 through fundraising drives, and served as sole representative in Superintendent's Council to propose changes for Syosset Schools' policies.

### BE BRAVE SPEAK UP COMMITTEE | PROJECT LEAD

September 2016 – June 2018 | Syosset, NY

Led subcommittee of teachers, students, and administrators to create prototype of an on-demand texting app for receiving mental-health help in school.